

# SHUT TERMITES OUT WITHOUT CHEMICALS



The World's Most Effective  
Termite Baiting System

**TOTAL TERMITE COLONY ELIMINATION**

**EXTERRA™**

# How Exterra Eliminates WITHOUT CHEMICALS

The Exterra Termite Interception and Baiting System has established itself as the elite standard in termite elimination. Exterra is founded on solid scientific fact. Exterra has remained true to the science, by exploiting the biology of termites in a manner no other system matches. While the Exterra system focuses on TOTAL termite colony elimination, guaranteeing the most effective results, other systems focus on the use of harmful chemicals, cutting costs and cutting corners at the expense of premium performance and the TOTAL elimination of termites.

## Decision Time for Your Termite Problem

You're getting ready to make an important decision. You're going to choose what you believe is the best way to protect what is probably your biggest investment, your home, against termites. This decision is made more difficult by the differences between how various termite control products are applied and how they work.

## The Facts on Termite Management

Your pest manager MUST create a barrier that is complete and continuous. With liquid chemical treatments it is therefore ESSENTIAL that the pest manager dig a trench around your property. This is then flooded with large volumes of the liquid chemical. After this it needs to be back-filled with additional chemical. This is expensive and time consuming. Of course sometimes pest managers don't do this and they give you an even less effective treatment! Furthermore, you need to keep well away while all this is going on.

Chemical termite treatment has several shortfalls when compared to The Exterra Termite Interception and Baiting System



You must keep away from your home



A trench must be dug all around your home



Filled with chemicals and back-filled

# E X T E R R A - I N S T A L L A T I O N



Exterra - Safe & easy to install



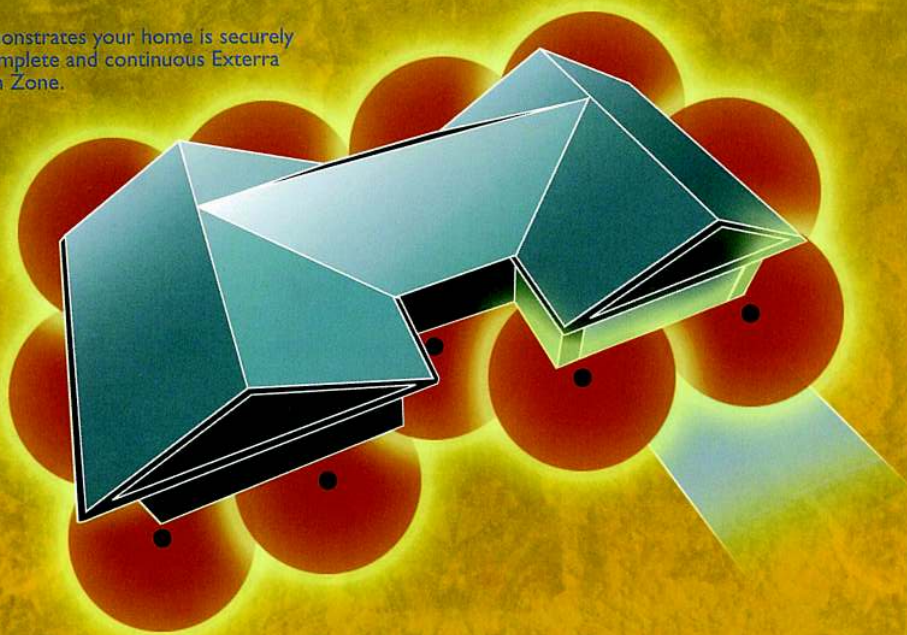
Stations are placed around your home



The Focus Attractant lures termites

With Exterra, Stations are discreetly placed around your home, creating the Termite Interception Zone. Exterra then does its job naturally by directing termites to these Stations and not to your house.

As this diagram demonstrates your home is securely protected by the complete and continuous Exterra Termite Interception Zone.



## Uninterrupted Barriers

Many properties are surrounded by concrete paths or aprons. This requires further extensive treatment. Ideally the pest manager should cut away the concrete around your building and flood the soil as we described previously.

Of course this is difficult and expensive to do, so usually the pest manager just drills holes through the concrete, and then injects chemical through the holes which are later sealed up. The manufacturers advise that these holes need to be drilled every 150 – 300mm. That's a lot of holes and a lot of expense for you. So again some companies drill fewer holes and you get even less of a treatment, since there are gaps remaining for termites to get through. This means your home is not properly protected and you are wasting your hard-earned money. As you don't know what is underneath the concrete, you don't even know where the chemical went. Trials have shown the chemical often doesn't travel very far!

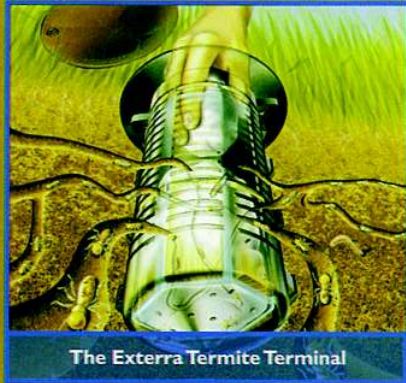
Exterra uses in concrete Stations to ensure the protective and effective barrier around your home is complete and unbroken.



[www.exterra.com.au](http://www.exterra.com.au)



## Do you Really Want Toxic Chemicals Around Your Home?



This is of course another big issue. Do you really want hundreds, or thousands, of litres of toxic chemical sprayed around your home? The manufacturers require that 5L of liquid chemical is sprayed to each square metre of soil. That is a lot of toxic chemical!!!!

Exterra uses Requiem Termite Bait in a closed and locked Station, providing greedy termites with their "Last Supper". The termites are attracted to the carbon dioxide that is emitted and they take the bait back to the nest. The colony is eliminated and your home is safe.

There is no invasive processes that require the application of hundreds of litres of toxic spray under and around your home. With Exterra the problem of termites is solved by the application of termite bait containing less than 1/4 of a gram of an active ingredient less toxic than table salt!

## Toxic Chemicals Break Down Over Time

The creation of the Exterra Termite Interception Zone ensures that protection is ongoing, where as chemical deposits age in the soil and breakdown. This means chemicals eventually reach a point where they no longer affect the termites, and once more the termites return to attack your home.

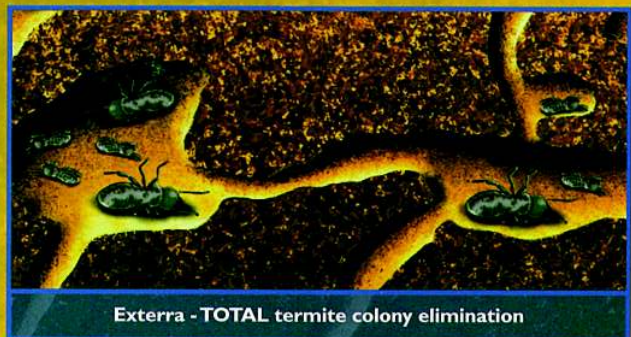
## Make Sure the Job Gets Totally Done

Most termite control products, if applied correctly, can get the termites out of your house and kill lots of termites in the ground, yet still leave the termite colony lurking under your home. To completely eliminate the threat of termites, you need to eliminate their source, the termite colony, and that is usually buried deep in the ground. Exterra does just this.

## Termites Live in a Colony, so You **MUST** Eliminate the Colony

Termites live in large underground colonies, and you want all the colony members dead, otherwise they will come back at some time in the future to do further damage.

We think it's just common sense that you should only be satisfied once all the colony members are dead. Considering the serious amounts of damage that termites do, we believe you should settle for nothing less than the **TOTAL** elimination of their colony.



# Exterra. The ONLY Solution.

## Do you Just Want Your Termites Gone? Or Gone for Good?

Even the most widely advertised liquid applied termite control chemicals come up short when it comes to the extent of their effect on a termite colony. Sure, they can kill the termites that are in your home now, and a lot of the termites in the ground under it, but they haven't been demonstrated to eliminate entire termite colonies in the ground where they originate. There is not one published, peer reviewed scientific paper demonstrating colony elimination of our economically important local termite species with any liquid applied termite control product on the market today. In fact the performance claims on the registered product labels for these liquid chemicals (claims which have to be supported by trial data for review and approval by leading, independent scientists) make no claim whatsoever regarding colony elimination!

## Anything Less than 100% Total Colony Elimination isn't 'Gone for Good'

Under carefully controlled conditions designed to simulate what occurs when these liquid chemicals are applied around your home, one independent scientific study<sup>1</sup> concluded that one of the most widely advertised termite control chemicals killed only 25% of the worker termites - the type of termite colony member responsible for all the damage done to homes!

Another independent scientific study<sup>2</sup> involving another widely advertised liquid applied termite control chemical concluded that it had little, if any, effect on termite colonies!

## Treat Termites at their Source and Finish Them Off. For good.

When it comes to termite control, we believe there is only one gold standard. Total termite colony elimination, backed up by several peer-reviewed scientific papers<sup>3</sup>, that prove Exterra eliminates the entire termite colony.

### References

1. Su et al Journal of Economic Entomology (2005) - Response of the Formosan Subterranean Termites (Isoptera: Rhinotermitidae) to Baits or Non-repellent Termiticides in Extended Foraging Arenas.
2. Osbrink et al Journal of Economic Entomology (2005) - Effect of Imidacloprid Soil Treatments on Occurrence of Formosan Subterranean Termites (Isoptera: Rhinotermitidae) in Independent Monitors.
3. Peters et al International Conference On Urban Pests (2005) The Exterra Termite Interception And Baiting System In Australia, Thailand And The Philippines.  
Peters et al International Research Group On Wood Preservation (2005) Evaluating The Exterra Termite Interception And Baiting System In Australia.  
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